



The ANSI Difference

Why Buy Standards from the American National Standards Institute?

Why buy from ANSI?

Reduce your acquisition costs of standards documents with instant online downloads or with a multi-user site license from ANSI. Find the standards you need and stay current with RSS feeds.

In addition to having complete access to all standards published by ISO, IEC, ASTM, BSI, DIN, IEEE, and NFPA, ANSI has agreements with nearly 200 standards developing organizations and publishers.

Net proceeds from the sale and license of standards documents directly fund our national standards system. Since ANSI is the U.S. member body to ISO and IEC, these proceeds offset the costs associated with U.S. participation in the work of these international standards organizations. To the degree that net proceeds from document sales and licensing increase, there is less need to increase the various participation fees and assessments charged to individual participants and U.S. Technical Advisory Group Administrators. This makes it possible for a greater number of U.S. experts to participate in critical international standardization work.

What are the delivery mechanisms?

Standards may be purchased or licensed from ANSI in the following ways:

- **Individual standards documents** (webstore.ansi.org)
- **Standards packages:** a pre-selected group that is bundled together for greater value (webstore.ansi.org/packages)
- **Site license:** a customer-selected group of standards that can be shared by multiple users within your company, organization or agency. You decide exactly which documents you need to meet your information requirements (webstore.ansi.org/sitelicense)

Site licenses are especially versatile for companies, organizations, and agencies with vast procurement needs. Collections of standards documents can be completely customizable. By centralizing your standards purchases in a single site license you can realize immediate cost savings as duplicative individual purchases by your staff are eliminated. Standards documents can be conveniently accessed by your staff through a single site from any PC throughout the world. Multi-year site license subscriptions can also provide additional savings by locking in pricing. Site license subscriptions are automatically updated with revisions as standards documents are enhanced and revised. Furthermore, licensed standards documents can be integrated with other documents including regulatory information and your own proprietary information, creating a truly customized and productive tool-kit for your staff.

But don't just take our word for it – contact the Institute today to talk to a dedicated representative about how the ANSI standards access experience can work for you. To take advantage of the ANSI Difference, contact Mark Brown, ANSI director of sales (mbrown@ansi.org; 212.642.4935).



As a standards purchaser, you have many choices for how to acquire the documents you need to accomplish your goals.

But by making a decision to purchase standards from ANSI, you are **making an investment** in the U.S. standardization infrastructure.